

## BUYER CHECKLIST

# Buyer Checklist — Before Engaging Any Supplier

Use this buyer-neutral checklist before contacting suppliers. It captures the minimum project intelligence required for a comparable RFQ across international manufacturers.

- ☐ Business goal defined (species, target output, location, target commissioning date, budget envelope).
- ☐ Project readiness scored — land, permits, utilities, off-take agreements, financing outline.
- ☐ Engineering envelope drafted — house dimensions, stocking density, climate design conditions, installed power.
- ☐ Biosecurity level defined (compartment, single-farm, multi-farm, integrated complex).
- ☐ Voltage, phase and grid stability confirmed for the project site.
- ☐ Preferred Incoterm identified (EXW / FOB / CIF / DAP).
- ☐ Payment instrument outlined (LC, escrow, milestone T/T).
- ☐ Local content and import-tariff position understood.
- ☐ Internal approval process mapped — who signs off on shortlist, technical spec, contract.